

FOUR TOP REASONS WHY YOU SHOULD BRING A REALTOR WITH YOU WHEN BUYING A NEW CONSTRUCTION HOME FROM A BUILDER

(A REALTOR must accompany you on your first visit)

- **REPRESENTATION**

REALTORS are licensed professionals bound by law and the National Association of REALTORS Code of Ethics. I will represent “your” best interest. Every builder has their Sales Associates sign a document stating that “their sales people represent the “builder” not “you”. I will represent “YOU” not the builder!!!

- **BUYER AGENT COST**

The Home Builder covers the “Buyers” Real Estate Commission. **There is NO COST to “You” as the Home Buyer.** The Builder Registrations forms also state that they have a “Single Price Policy”. This means that your price is the same with or without a REALTOR. I work for “You” at no cost. You must contact me first to get you signed up with the builder rep.

- **BUYING PROCESS**

This is an important financial decision. I am an Expert in this process and can guide you through everything. I built my own home here in 2017 and have represented numerous buyers through their build process. I can explain the pros and cons of Lot Selection, Front of Home Elevation choices and Interior Selections. I can take you on a personal guided tour of all the models and builders and explain to you what is “Standard” vs “Upgrade”. I can help you make the best decisions for your situation.

- **BOOTS ON THE GROUND PARTNER & INSPECTIONS**

As your home starts to be built many of you are not here to see the progress. I will take bi-monthly videos of your home while it is being built. These videos are a great tool for you to see how your home is being built and for us to catch the “sometimes” mistake that may be made, and for you to see how things are going. If you would like an Independent Inspector to inspect your home as we progress, I can help refer you to a Licensed Inspector.